



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 06

CTC
Market Report
· Good demand.
· Selected Assams maintaining quality around last. Remainder tended easier following decline in quality.
· Good Dooars around last levels. Plainer Dooars barely steady.

Buying Analysis
· TCPL : Operated Hindustan Unilever : Selective
· Western India : Good support
· Exporters : Some enquiry Other Internal & Local: Active

Orthodox
Market Report
· Strong demand.
· Nominal quantity of teas on offer comprising mainly of end season sorts and secondary grades witnessed good competition and were readily absorbed.
· Selected few cleaner and earlier teas sold readily at levels similar to last.

Buying Analysis
· Middle East : Active
· CIS: Good Support.
· Other Internal & local: Operated selectively on secondary brokens

DUST
Market Report
· Good demand.
· Selective lines maintaining quality around last. Remainder irregularly easier following quality.
· Dooars followed similar trend.

Buying Analysis
· Major blenders: Active
· Western India : Operated
· Other Internal and Local : Fair support

Darjeeling
Market Report
· Good demand.
· All sorts tended easier with decline in quality.
· Local and Other Internal : Main stay of the market. Exporters : Active.

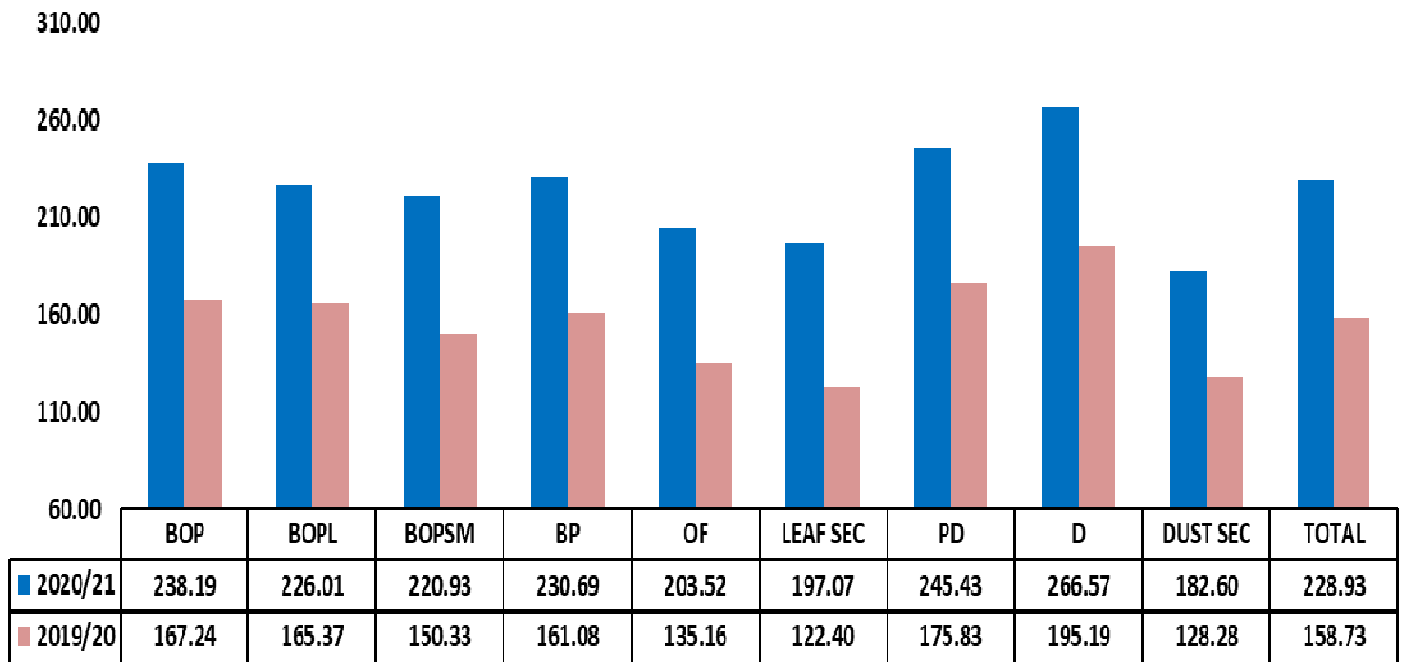
AUCTION AVERAGES

	2020/21			2019/20			UPTO SALE 06		
	SALE 06	SALE 05	+/-	SALE 06	SALE 05	+/-	2020/21	2019/20	2018/19
CTC LEAF	177.75	175.84	1.90	119.54	126.94	-7.40	226.44	155.38	156.08
DUST	166.59	162.07	4.51	107.41	120.68	-13.27	234.85	167.63	166.11
TOTAL	174.30	171.46	2.85	115.80	125.28	-9.48	228.93	158.73	159.17
ORTHODOX	171.55	193.15	-21.60	128.70	138.39	-9.69	257.93	215.24	209.16
DARJEELING	190.82	174.74	16.08	165.58	196.87	-31.29	337.46	326.79	422.86
ALL TEAS	174.15	174.91	-0.75	118.71	128.94	-10.23	237.56	174.26	170.67

KOLKATA AUCTION AVERAGES

SALE	02	03	04	05	06	07
CTC LEAF	2020/21	187.95	185.62	191.50	175.84	177.75
	2019/20	136.74	129.84	128.54	126.94	119.54
DUST	2020/21	171.24	171.99	166.41	162.07	166.59
	2019/20	151.27	137.81	128.75	120.68	107.41
TOTAL	2020/21	183.20	181.98	184.65	171.46	174.30
	2019/20	140.19	131.79	128.59	125.28	115.80
ORTHODOX	2020/21	219.63	223.17	211.36	193.15	171.55
	2019/20	155.86	147.64	135.40	138.39	128.70
DARJEELING	2020/21	226.39	198.06	209.67	174.74	190.82
	2019/20	194.82	154.76	194.64	196.87	165.58

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 06



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 06

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1319634.1	313.87	1759334.7	282.56	FBOP	5130693.6	272.40	5314019.8	235.72	GBOP1/FBOP1	2073159.4	180.45	3048003.9	108.17
TGFOP	2623340.2	305.34	3235084.6	262.74	GFBOF	1906497.3	267.75	2692825.4	239.63	BOPF/GOF/FOF	2619341.4	204.90	3327408.1	171.67
GFOP	1521938.3	279.99	2151646.3	247.77	GBOP	2438620.6	264.02	3459744.4	224.99					
FOP	1505761.3	243.79	2400995.0	173.83	BPS	708997.9	277.96	879119.0	220.45					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	13,18,206	10,94,926	179.82	17%	15,54,007	13,11,784	177.04	16%	5,91,10,690	4,43,86,719	229.38	25%
FANNINGS	2,94,508	2,60,230	183.38	12%	3,62,139	3,01,550	183.54	17%	1,64,96,340	1,21,21,451	228.41	27%
LEAF SEC.	1,90,643	1,82,011	157.21	5%	2,31,822	2,23,210	158.40	4%	60,30,702	52,51,596	197.07	13%
LEAF TOTAL	18,03,357.3	15,37,167.8	177.75	15%	21,47,967.8	18,36,545.2	175.84	14%	8,16,37,732.0	6,17,59,767.2	226.44	24%
DUST	5,22,479	4,57,104	182.42	13%	6,47,750	5,29,454	182.04	18%	2,42,44,351	1,82,76,759	256.87	25%
DUST SEC.	2,49,576	2,28,930	134.96	8%	3,62,245	3,29,271	129.95	9%	99,14,927	76,99,776	182.60	22%
DUST TOTAL	7,72,054.6	6,86,034.0	166.59	11%	10,09,994.7	8,58,725.0	162.07	15%	3,41,59,277.5	2,59,76,535.0	234.85	24%
TOTAL	25,75,411.9	22,23,201.8	174.30	14%	31,57,962.5	26,95,270.2	171.46	15%	11,57,97,009.5	8,77,36,302.2	228.93	24%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	82,647	71,547	207.60	13%	1,85,265	1,70,106	208.90	8%	1,28,96,661	1,09,74,794	283.50	15%
BROKENS	94,303	88,688	192.20	6%	1,66,830	1,56,941	222.58	6%	1,55,22,286	1,30,54,591	266.92	16%
FANNINGS	40,751	36,287	143.16	11%	32,062	30,294	147.02	6%	36,53,706	29,74,148	199.21	19%
SECONDARY	1,32,972	1,27,407	145.01	4%	1,60,486	1,52,978	154.58	5%	28,80,903	26,73,156	174.31	7%
ORTH. TOTAL	3,50,672.8	3,23,928.7	171.55	8%	5,44,643.0	5,10,318.9	193.15	6%	3,49,53,555.5	2,96,76,688.6	257.93	15%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	12,976	10,400	331.89	20%	4,625	4,344	332.57	6%	12,89,160	6,47,162	528.89	50%
BROKENS	15,038	6,301	164.06	58%	8,707	5,802	175.97	33%	6,01,895	4,17,350	225.05	31%
FANNINGS	21,403	14,176	99.22	34%	17,424	10,810	110.65	38%	8,04,722	4,59,573	169.97	43%
DARJ. TOTAL	49,417.3	30,876.7	190.82	38%	30,756.2	20,956.0	174.74	32%	26,95,777.3	15,24,084.8	337.46	43%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1803357.3	1537167.8	177.75	15%	2147967.8	1836545.2	175.84	14%	81637732.0	61759767.2	226.44	24%
2019-20	3532177.6	2014156.0	119.54	43%	2726528.8	1719568.4	126.94	37%	118264522.8	84190391.3	155.38	29%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	772054.6	686034.0	166.59	11%	1009994.7	858725.0	162.07	15%	34159277.5	25976535.0	234.85	24%
2019-20	1398676.8	895633.4	107.41	36%	1002468.0	620212.0	120.68	38%	42333653.5	31637430.1	167.63	25%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	350672.8	323928.7	171.55	8%	544643.0	510318.9	193.15	6%	34953555.5	29676688.6	257.93	15%
2019-20	1128361.4	818905.1	128.70	27%	1175073.1	861985.0	138.39	27%	46267325.2	36762762.8	215.24	21%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	49417.3	30876.7	190.82	38%	30756.2	20956.0	174.74	32%	2695777.3	1524084.8	337.46	43%
2019-20	16342.0	5861.0	165.58	64%	30711.6	5926.6	196.87	81%	3362028.5	1917586.1	326.79	43%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2975502.0	2578007.2	174.15	13%	3733361.7	3226545.1	174.91	14%	153446342.3	118937075.6	237.56	22%
2019-20	6075557.8	3734555.5	118.71	39%	4934781.5	3207692.0	128.94	35%	210227530.1	154508170.2	174.26	27%

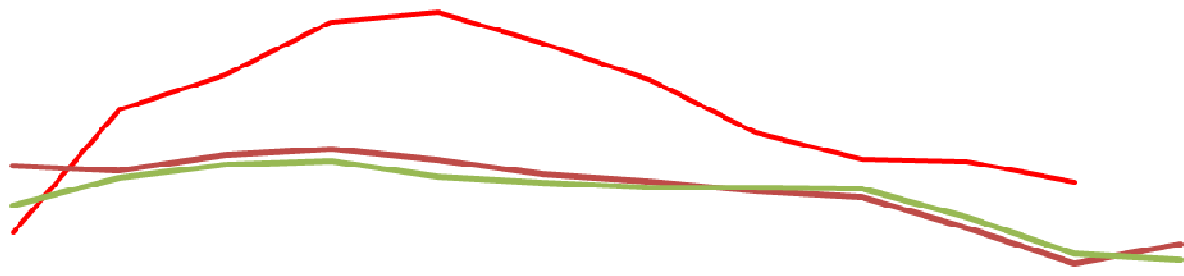
PRICE RANGE	CTC LEAF											DUST		
	2020/21		UP TO SALE 06			2020/21		UP TO SALE 06						
	SALE 06	SALE 05	2020/21	2019/20	2018/19	SALE 06	SALE 05	2020/21	2019/20	2018/19				
	% OF TEAS SOLD													
BELOW 160	37.97	39.82	19.95	55.13	59.08	44.07	47.02	18.26	48.95	46.79				
BETWEEN 160.00-179.99	25.29	25.18	11.86	11.99	14.88	26.73	26.28	11.51	10.96	12.71				
BETWEEN 180.00-199.99	11.70	12.49	8.39	12.04	11.60	12.82	12.85	8.61	8.05	12.97				
BETWEEN 200.00-219.99	10.55	10.04	8.67	9.85	7.30	10.30	7.13	8.12	8.90	15.28				
BETWEEN 220.00-139.99	7.03	6.46	11.99	5.86	3.58	2.76	3.15	8.50	12.56	9.81				
BETWEEN 240.00-259.99	2.49	2.94	9.05	2.42	1.58	0.77	1.30	9.09	8.85	1.82				
BETWEEN 260.00-279.99	2.87	1.14	8.13	1.17	0.83	1.47	1.33	7.60	1.34	0.46				
ABOVE 280	2.10	1.93	21.96	1.54	1.16	1.09	0.92	28.31	0.39	0.18				

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
	2020/21		UP TO SALE 06				2020/21		UP TO SALE 06
	SALE 06	SALE 05	2020/21	2019/20	2018/19		SALE 06	SALE 05	2020/21
	% OF TEAS SOLD								
BELOW 200	72.71	53.87	15.72	35.23	33.46	BELOW 300.00	79.57	85.32	53.58
BETWEEN 200.00-219.99	9.11	8.35	4.75	11.17	19.75	BETWEEN 301.00-400.99	11.55	10.66	11.07
BETWEEN 220.00-239.99	6.92	10.29	11.57	14.25	21.28	BETWEEN 401.00-500.99	7.44	3.52	10.31
BETWEEN 240.00-259.99	6.34	17.82	19.76	12.89	11.99	BETWEEN 501.00-600.99	1.17	0.50	7.01
BETWEEN 260.00-279.99	2.36	5.50	13.31	11.39	7.27	BETWEEN 601.00-700.99	0.26	0.00	12.20
ABOVE 280	2.55	4.17	34.88	15.07	6.25	ABOVE 701.00	0.00	0.00	5.83

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
07	74518	3746	1152	25389	104805	83819	44713	287	31167	159986	-9301	-40967	865	-5778	-55181
08	73453	1917	320	25940	101630	67065	19423	116	29312	115916	6388	-17506	204	-3372	-14286
09	69303	0	0	25969	95272	16259	13303	0	6425	35987	53044	-13303	0	19544	59285
TOTAL	217274	5663	1472	77298	301707	167143	77439	403	66904	311889	50131	-71776	1069	10394	-10182

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	305.68	281.24	253.52	212.91	191.84	190.75	174.58	
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 06

	CTC LEAF			DUST			TOTAL					
	SALE 06											
OFFER	18,03,372.0			Kgs	7,72,058.4			Kgs	25,75,430.4			Kgs
SOLD	15,37,167.8			Kgs	6,86,034.0			Kgs	22,23,201.8			Kgs
SOLD %	85%				89%				86%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%	
W.India	3,76,710.6	186.17	25%	Local	1,16,547.6	159.24	17%	W.India	4,91,919.8	178.53	22%	
Local	3,07,478.8	182.25	20%	TGBL	1,16,151.8	168.91	17%	Local	4,24,026.4	175.92	19%	
N.India	2,79,804.4	173.96	18%	W.India	1,15,209.2	153.54	17%	N.India	3,63,320.6	169.65	16%	
TGBL	1,07,840.0	149.75	7%	WI.Pack	90,529.6	186.07	13%	TGBL	2,23,991.8	159.68	10%	
Others	1,03,515.6	179.69	7%	N.India	83,516.2	155.21	12%	Others	1,62,970.6	181.26	7%	
Packeteers	92,346.8	153.20	6%	Others	59,455.0	184.01	9%	WI.Pack	1,61,509.4	191.30	7%	
HUL	83,752.2	184.02	5%	HUL	54,950.6	180.56	8%	HUL	1,38,702.8	182.65	6%	
WI.Pack	70,979.8	197.98	5%	Exports	29,299.0	160.41	4%	Packeteers	1,02,250.4	152.01	5%	
Exports	60,832.2	179.73	4%	S.India	10,471.4	157.68	2%	Exports	90,131.2	173.45	4%	
S.India	45,895.8	165.72	3%	Packeteers	9,903.6	140.89	1%	S.India	56,367.2	164.23	3%	
NI.Pack	8,011.6	184.67	1%					NI.Pack	8,011.6	184.67	0%	
Grand Total	15,37,167.8	177.75	100%	TOTAL	6,86,034.0	166.59	100%	TOTAL	22,23,201.8	174.30	100%	

	ORTHODOX			DARJEELING				
	SALE 06							
OFFER	3,50,673.1			Kgs	49,594.1			Kgs
SOLD	3,23,928.7			Kgs	31,217.5			Kgs
SOLD %	92%				63%			
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Others	88,631.7	167.32	27%	Local	15,949.2	188.78	51%	
W.India	58,589.6	170.31	18%	Exports	7,483.1	227.41	24%	
Middle East	50,020.6	167.72	15%	Others	4,549.6	163.79	15%	
Local	37,358.4	165.33	12%	C.India	1,463.8	208.42	5%	
N.India	26,904.3	161.33	8%	N.India	1,195.8	88.82	4%	
Exports	20,355.0	190.61	6%	W.India	315.4	100.00	1%	
CIS	19,773.1	202.11	6%	Domestic	179.2	387.25	1%	
Other Exports	11,595.5	177.10	4%	S.India	81.4	351.00	0%	
Domestic	10,700.5	179.93	3%					
TOTAL	3,23,928.7	171.55	100%	TOTAL	31,217.5	192.16	100%	

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 06

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	564126	370.54	685265	288.65
DOOMUR DULLUNG	394711	362.08	521077	255.83
HAJUA	319096	359.55	409066	218.46
HOOKHMOL	350972	357.79	424227	264.43
MOKRUNG	578811	349.26	547226	260.58
GATOONGA	966247	339.91	1092277	244.50
KHOOMTAIE 'A'	154020	337.32	193011	197.27
BEHUBOR	112691	333.27	0	0.00
GELAKEY	125673	326.85	144774	234.64
BISHNUPRIYAPREMIUM	89462	326.37	63914	241.55
KOTALGOORIE	258465	325.62	246612	220.51
DUBBA	211182	325.10	11832	160.83
SOTAI	124636	322.56	218401	227.19
DEHA	353805	316.10	314715	237.84
CINNATOLLIH	40893	312.10	1704	185.71
LUKWAH	861721	310.51	1032459	237.02
MACKEYPORE	239507	309.72	222435	197.62
UDAYAN	66973	309.66	112794	230.58
BANAMALIE	183903	308.73	247687	239.98
DUFLATING	446532	306.90	713971	245.46
NAMROOP	757337	306.64	419002	199.14
SALKATHONI	691622	306.45	909751	209.90
KHARIKATIA	548111	306.08	449010	241.50
MOHOKUTIE	232152	303.82	213317	208.36
GHILLIDARY	281031	303.64	264893	240.11

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 06

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	473369	286.62	456405	224.77
GULMA	944266	283.93	1064602	212.54
GHATIA ROYAL	557474	279.36	578602	230.34
ANANDAPURROYAL	252446	270.85	180174	200.11
JITI	874058	270.05	1115486	192.71
ETHELBARIBEST	57532	268.63	5660	194.41
HOPE	658760	266.22	616718	184.64
KUMARGRAM	820124	265.68	812130	197.18
CHULSA	521711	265.14	440670	170.34
BARADIGHI	834300	261.64	828399	209.60
MAUSAM	372789	258.90	558774	167.62
PAHARGOOMIAH	986951	258.44	1223443	220.20
BINAGURI	1361330	256.98	1496804	200.49
RAIMOHAN	167790	256.16	187333	192.97
KURTI	405778	253.60	508518	194.06
RYDAK	1089280	249.83	1010763	204.05
CHALOUNI	564491	249.49	634530	175.65
MATRI GOLD	442340	249.08	566289	186.66
NOWERA NUDDY	533831	248.58	576514	192.93
AIBHEEL	1201170	246.91	1239010	188.50
NEW DOOARS	687856	246.14	919709	179.23
MARAPURROYAL	50062	245.42	0	0.00
DALGAON	1088391	245.32	963156	204.14
ENGO (GOLD)	171182	245.27	40219	169.11
NANGDALA	466558	244.85	481751	200.52

* Above 25,000 Kgs.